

# WHITE LAKE PARTNERS

## Press Release

### For Immediate Release

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### Norris Production Solutions Appoints Vice President of Sales

COLORADO—September, 3 2013. White Lake Partners is pleased to announce that its client, Norris Production Solutions, has appointed Jason Glende as Vice President of Sales.

Reporting to the Chief Operating Officer, Jason will serve as a key member of the leadership team for NPS. Jason will have responsibility for sales leadership and strategic marketing planning while developing and implementing NPS' strategic growth strategy in artificial lift solutions. Jason's sales and marketing experience spans over 15 years having worked for Honeywell Process Solutions and Apprion. The majority of Jason's career has been with Honeywell Process Solutions where he quickly moved up the ranks to eventually lead global initiatives for Honeywell Process Solutions. As Global Business Director, Jason managed the global relationship with ConocoPhillips across all business units including sales strategy, resource planning and commercial negotiations. Jason joined Apprion as Vice President of Sales – North America in 2012. Apprion delivers wireless application networks and services for the process manufacturing industry.

Jason holds a Bachelor of Science in Electrical Engineering from Lamar University.

Norris Production Solutions is a Dover Corporation operating unit based in the Woodlands, TX. NPS provides integrated solutions across the artificial lift spectrum for the oil & gas industry, delivering the latest technologies, innovations and solutions in rod lifts, plunger lifts, well site controls, analytic tools and customer-centric training and education programs. Norris Production Solutions is a unit of Dover's Energy segment. Dover Energy (approximately \$2B in revenue) is one of the four operating groups that comprise Dover Corporation. Dover is headquartered in Downers Grove, Illinois and employs 35,000 people worldwide. Dover Corporation is traded on the New York Stock Exchange under "DOV." Visit [www.npsdover.com](http://www.npsdover.com) for more information.

### About White Lake Partners

White Lake Partners is a retained search firm offering customized solutions for top-tier clients seeking talent at both the executive and middle-management levels. Learn more about us at [www.whitelakepartners.com](http://www.whitelakepartners.com).